

ORDER



Orders
Order / Rev: 167457
Alt Order #:
Product Desc: Martin Heinrich 10/1-10/7 order
Estimate: 12136
Flight Dates: 10/01/12 - 10/07/12
Original Date / Rev: 09/28/12 / 09/28/12
Order Type: GENERAL

KOB

Primary AE: Olivia Lawrence
Sales Office: KOB
Sales Region: Local

Agency
Name: Media Strategies & Research
Buying Contact: Suzanne Lorimer
Billing Contact:
 1580 Lincoln St Ste 510
 Denver, CO 80203-1507

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser
Name: Heinrich for Senate
Demographic: A35+
Product Codes: PL1
Priority: 99
Revenue Codes: AGY, POL, CAND

New Business Thru: 05/05/09
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/01/12	10/07/12	92	\$23,230.00	\$19,745.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2012	92	\$23,230.00	\$19,745.50	0.00
Totals	92	\$23,230.00	\$19,745.50	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Olivia Lawrence			Start Of Order - End Of Order	100%

Order Share

	Share	Total
KOB	26%	\$23,230.00
Market	100%	\$89,346.15

Competitive Share

	Share	Total
CABLE	0%	\$0.00
KAPX	0%	\$0.00
KASA	9%	\$8,041.15
KASY	0%	\$0.00
KAZQ	0%	\$0.00
KBEI	0%	\$0.00
KBIM	0%	\$0.00
KCHF	0%	\$0.00
KENW	0%	\$0.00
KHFT	0%	\$0.00
KKTO	0%	\$0.00
KLUZ	0%	\$0.00
KNAT	0%	\$0.00
KNME	0%	\$0.00
KOAT	29%	\$25,910.38
KOBF	0%	\$0.00
KOBR	0%	\$0.00
KOCT	0%	\$0.00
KOFT	0%	\$0.00
KOVT	0%	\$0.00

KREZ	0%	\$0.00
KRPV	0%	\$0.00
KRQE	36%	\$32,164.62
KUPT	0%	\$0.00
KWBQ	0%	\$0.00
UNKWN	0%	\$0.00

Print Date: 09/28/12 16:21:08 Page 2 of 4

Order / Rev: 167457
Alt Order #:
Flight Dates: 10/01/12 - 10/07/12

Advertiser: Heinrich for Senate
Product Desc: Martin Heinrich 10/1-10/7 order
Estimate: 12136
KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	All	10/01/12	10/07/12	News 4 Today I 5a-530a News 4 Today I 5a-530a	CM	M-F 5a-530a MTWTF--	:30	5	\$125.00	4	0.00	NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	MTWTF--		5		\$125.00			0.00			
2	All	10/01/12	10/07/12	News 4 Today I 530a-6a News 4 Today I 530a-6a	CM	M-F 530a-6a MTWTF--	:30	5	\$225.00	4	0.00	NM	5	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	MTWTF--		5		\$225.00			0.00			
3	All	10/01/12	10/07/12	News 4 Today II 6a-7a News 4 Today II 6a-7a	CM	M-F 6a-7a MTWTF--	:30	6	\$275.00	6	0.00	NM	6	\$1,650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	MTWTF--		6		\$275.00			0.00			
4	All	10/01/12	10/07/12	M-F Today Show M-F Today Show	CM	M-F 7a-9a MTWTF--	:30	8	\$350.00	4	0.00	NM	8	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	MTWTF--		8		\$350.00			0.00			
5	All	10/01/12	10/07/12	News 4 Spec Sa 5a (2hr) News 4 Spec Sa 5a (2hr)	CM	Sa 5a-7a -----S-	:30	1	\$50.00	7	0.00	NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	-----S-		1		\$50.00			0.00			
6	All	10/01/12	10/07/12	Balloon Fiesta Coverage Balloon Fiesta Coverage	CM	Sa/Su 7a-9a -----SS	:30	2	\$150.00	7	0.00	NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	-----SS		2		\$150.00			0.00			
7	All	10/01/12	10/07/12	M-F Today Show II 9a M-F Today Show II 9a	CM	M-F 9a-10a M-W----	:30	2	\$200.00	3	0.00	NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	M-W----		2		\$200.00			0.00			
8	All	10/01/12	10/07/12	M-F Today Show III 10a M-F Today Show III 10a	CM	M-F 10a-11a ----F--	:30	1	\$125.00	4	0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	----F--		1		\$125.00			0.00			
9	All	10/01/12	10/07/12	Who Wants to Be A Millionaire Who Wants to Be A Millionaire	CM	M-F 1130a-12p M--T---	:30	2	\$75.00	6	0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	M--T---		2		\$75.00			0.00			
10	All	10/01/12	10/07/12	Days Of Our Lives 1p Days Of Our Lives 1p	CM	M-F 1p-2p -T-T---	:30	2	\$125.00	6	0.00	NM	2	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	-T-T---		2		\$125.00			0.00			
11	All	10/01/12	10/07/12	Rachael Ray 2p Rachael Ray 2p	CM	M-F 2p-3p M---F--	:30	2	\$75.00	6	0.00	NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	M---F--		2		\$75.00			0.00			
12	All	10/01/12	10/07/12	The Insider 3p The Insider 3p	CM	M-F 3p-330p MTWTF--	:30	5	\$125.00	4	0.00	NM	5	\$625.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	MTWTF--		5		\$125.00			0.00			
13	All	10/01/12	10/07/12	Inside Edition 330p Inside Edition 330p	CM	M-F 330p-4p MTWTF--	:30	5	\$200.00	3	0.00	NM	5	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>		<u>Rate</u>			<u>Rating</u>			
Week:		10/01/12	10/07/12	MTWTF--		5		\$200.00			0.00			

Order / Rev: 167457
 Alt Order #:
 Flight Dates: 10/01/12 - 10/07/12

Advertiser: Heinrich for Senate
 Product Desc: Martin Heinrich 10/1-10/7 order
 Estimate: 12136
KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
14	All	10/01/12	10/07/12	Judge Judy-P/ DR 4p/ 430M Judy Judy-P/ DR 4p/ 430p	CM	M-F 4p-5p	MTWTF--	:30	6	\$75.006		0.00	NM	6	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	MTWTF--		6			\$75.00			0.00			
15	All	10/01/12	10/07/12	News 4 @ 5p M-F News 4 @ 5p M-F	CM	M-F 5p-530p	MTWTF--	:30	5	\$225.006		0.00	NM	5	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	MTWTF--		5			\$225.00			0.00			
N 16	All	10/01/12	10/07/12	NBC Nightly News NBC Nightly News	CM	M-F 530p-6p	MTWT---	:30	4	\$225.006		0.00	NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	MTWT---		4			\$225.00			0.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
	2	All	10/01/12-10/07/12	NBC Nightly News Credited [Time Period not available]		M-F 530p-6p	MTWTh-----	:30		(\$225.00)		0.00	NM		
	3	All	10/01/12-10/07/12	NBC Nightly News Credited [Time Period not available]		M-F 530p-6p	MTWTh-----	:30		(\$225.00)		0.00	NM		
	4	All	10/01/12-10/07/12	NBC Nightly News Credited [Time Period not available]		M-F 530p-6p	MTWTh-----	:30		(\$225.00)		0.00	NM		
17	All	10/01/12	10/07/12	News 4 @ 6p M-F News 4 @ 6p M-F	CM	M-F 6p-632p	MTWTF--	:30	5	\$300.006		0.00	NM	5	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	MTWTF--		5			\$300.00			0.00			
18	All	10/01/12	10/07/12	News 4 @ 630p M-F News 4 @ 630p M-F	CM	M-F 630p-7p	MTWTF--	:30	5	\$300.006		0.00	NM	5	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	MTWTF--		5			\$300.00			0.00			
19	All	10/01/12	10/07/12	Monday Prime 2hr 7p-9p Monday Prime 2hr 7p-9p	CM	M 7p-9p	M-----	:30	1	\$1,200.002		0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	M-----		1			\$1,200.00			0.00			
20	All	10/01/12	10/07/12	Tuesday Prime A Tuesday Prime A	CM	Tu 7p-8p	-T-----	:30	1	\$900.003		0.00	NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	-T-----		1			\$900.00			0.00			
21	All	10/01/12	10/07/12	Tuesday Prime B Tuesday Prime B	CM	Tu 8p-9p	-T-----	:30	1	\$550.006		0.00	NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	-T-----		1			\$550.00			0.00			
22	All	10/01/12	10/07/12	Wednesday Prime C Wednesday Prime C	CM	W 9p-10p	--W----	:30	1	\$1,200.002		0.00	NM	1	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	--W----		1			\$1,200.00			0.00			
23	All	10/01/12	10/07/12	Thursday Prime A Thursday Prime A	CM	Th 7p-8p	---T---	:30	1	\$550.006		0.00	NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	---T---		1			\$550.00			0.00			
24	All	10/01/12	10/07/12	Friday Prime B Friday Prime B	CM	F 8p-9p	----F--	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	----F--		1			\$400.00			0.00			
25	All	10/01/12	10/07/12	Friday Prime C Friday Prime C	CM	F 9p-10p	----F--	:30	1	\$400.006		0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/01/12	10/07/12	----F--		1			\$400.00			0.00			
26	All	10/01/12	10/07/12		CM	M-F 10p-1035p	MTWTF--	:30	5	\$400.006		0.00	NM	5	\$2,000.00

Order / Rev: 167457
 Alt Order #:
 Flight Dates: 10/01/12 - 10/07/12

Advertiser: Heinrich for Senate
 Product Desc: Martin Heinrich 10/1-10/7 order
 Estimate: 12136
KOB

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
News 4 @ 10p M-F															
News 4 @ 10p M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	MTWTF--					5	\$400.00		0.00			
27	All	10/01/12	10/07/12	News 4 @ 10p Sat	CM	Sa 10p-1030p	-----S-	:30	1	\$400.006		0.00	NM	1	\$400.00
News 4 @ 10p Sat															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	-----S-					1	\$400.00		0.00			
28	All	10/01/12	10/07/12	News 4 @ 10p Sun	CM	Su 10p-1035p	-----S	:30	1	\$400.006		0.00	NM	1	\$400.00
News 4 @ 10p Sun															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	-----S					1	\$400.00		0.00			
29	All	10/01/12	10/07/12	The Tonight Show	CM	M-Th 1035p-1135p	MT--TF--	:30	4	\$75.006		0.00	NM	4	\$300.00
The Tonight Show															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	MT--TF--					4	\$75.00		0.00			
30	All	10/01/12	10/07/12	Access Hollywood Late PM	CM	M-Th 1135p-1207a	--W----	:30	1	\$55.006		0.00	NM	1	\$55.00
Access Hollywood Late PM															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	--W----					1	\$55.00		0.00			
31	All	10/01/12	10/07/12	News 4 @ Midday M-F	CM	M-F 12noon-1p	--W-F--	:30	2	\$75.006		0.00	NM	2	\$150.00
News 4 @ Midday M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	--W-F--					2	\$75.00		0.00			
N32	All	10/01/12	10/07/12	M-F Today Show II 9a	CM	M-F 9a-10a	---T---	:30	1	\$200.003		0.00	NM	1	\$200.00
M-F Today Show II 9a															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	---T---					1	\$200.00		0.00			
N33	All	10/01/12	10/07/12	Friday Prime A	CM	F 7p-8p	----F--	:30	1	\$400.006		0.00	NM	1	\$400.00
Friday Prime A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	----F--					1	\$400.00		0.00			
N34	All	10/01/12	10/07/12	News 4 Special Sa 5p-530p	CM	Sa 5p-530p	-----S-	:30	1	\$75.007		0.00	NM	1	\$75.00
News 4 Special Sa 5p-530p															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/01/12	10/07/12	-----S-					1	\$75.00		0.00			

*Tax 1 Note: ABQ 7%.

Totals 92 \$23,230.00